

Sandee Banks – Perth



Contact Details:

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Background Information and Coaching Experience

Sandee is an executive and leadership coach who works with leaders and high potentials to help them leverage their strengths more powerfully. Sandee uses a range of individually selected, strengths-based tools and processes to enable her clients to gain greater insight and take more powerful action.

Sandee has a rich corporate background, deep coach-specific training and strong business qualifications and draws on each of these elements in her coaching. A former corporate executive, Sandee coaches from a robust business platform and understands the opportunities and challenges of working in complex, high-performance environments. She is also one of only a small number of coaches in Australia to be awarded a PCC designation by the International Coach Federation, the primary global association for professional coaches. Sandee holds an international general management qualification, similar to an MBA in depth and breadth of study.

As an experienced executive coach with a track-record of success across a range of organisations and industries, Sandee has been selected onto a series of coaching panels, including one for an iconic institution through which she coaches international clients.

Qualifications and Professional Recognition

International General Management Qualification - Fellow of the Institute of Chartered Secretaries, 2000

PCC credential through the International Coach Federation, 2007

Graduate, Advanced Coach Training Program, Coach U, USA 2002 -2003

Certified Graduate, Coach U, USA 2007

Coaching Clinic Facilitator – accredited to deliver a 2 day program designed to teach coaching skills & techniques to managers and develop their coaching capabilities, 2007

Unleash the Power Within – Tony Robbins – **Walked the Hot Coals**, 2003

Accredited Practitioner of Genos Emotional Intelligence, DISC & Motivators Assessments, 2008

Member of the Board of Directors and Director of Membership & Development

- International Coach Federation Australasia, 2006

Member of the ICF WA Chapter Leadership Team 2005-2006

Director/Owner of Okapi Investments

Company Secretary (Head of HR, Admin & Corporate Governance) Reedbuck Gold (4 geographic locations)

Administration Executive (Head of HR & Admin) The Metro Group (6 locations)

Domains of Coaching Expertise

- Leadership development
- Performance enhancement
- Delivery of Coaching Clinics (teaching managers and leaders how to coach)
- Interpersonal skill development
- Emotional Intelligence - to intentionally and efficiently deliver individual and organisational outcomes
- Cross-cultural communication
- Work-life balance and achieving greater internal ease and satisfaction
- Clarity and focus in complex environments
- Facilitation

Major Achievements as a Corporate Coach

- Coached members of the leadership team of a blue chip organisation over 4 years. Foci included improving strategic thinking, strengthening leadership capability, lifting communication, turning around difficult peer relationships, strengthening executive presence to achieve promotion, developing individual leadership styles, improving team cohesion and management.
- Worked with an Operations Capability Manager who changed perceptions that he wasn't capable of planning & implementing systems to delivering a significant site improvement \$18m project feasibility study on time and on budget which took 18 months to complete.
- Coached a Managing Director through a career transition from commerce into the banking sector in a renowned global financial institution.
- Senior HR Executive improved leadership and communication skills and now sits in an advisory capacity to the Board.
- Currently engaged on a range of coaching panels to coach executives and high-potentials in Australia and Internationally.

"Sandee has an absolute skill at making sure we would end up talking about the things that actually matter and, more importantly, could make a difference to how to approach a situation, how to manage a problem, how to make an outcome achievable."

Director Corporate & Commercial Development